

# Yuexiu Property Monthly Update Issue 10 2015





# I. Operating Data (Unaudited)

# Contracted Sales Value Grew 5% Year-on-Year to RMB2.149 billion in September Aggregate Contracted Sales Value Reached RMB17.438 billion from January to September 2015

Yuexiu Property Company Limited ( "Yuexiu Property" or the "Company" ) (HKEx Stock Code: 00123) registered contracted sales value of approximately RMB 2.149 billion, representing a year-on-year increase of approximately 5% in September 2015. Contracted sales gross floor area ( "GFA" ) amounted to approximately 190,600 sq.m., representing a year-on-year decrease of approximately 7%.

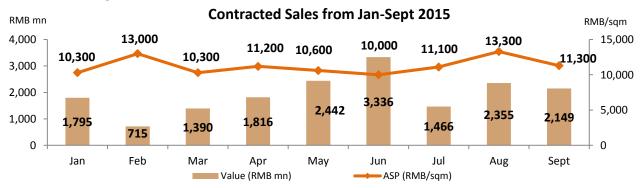
For January to September 2015, the aggregate contracted sales value amounted to approximately RMB17.438 billion, representing a year-on-year increase of approximately 14%. The corresponding contracted sales GFA amounted to approximately 1,588,000 sq.m., representing a year-on-year increase of approximately 23%. The aggregate contracted sales value accounted for approximately 70% of the 2015 sales target of RMB24.8 billion.

From January to September 2015, the aggregate value of contracted sales and preliminary sales (formal sales contracts which are expected to be entered into soon) was approximately RMB18.503 billion and the GFA of contracted sales and preliminary sales totaled approximately 1,686,800 sq.m..

According to the Company's project launch schedule for 2015, the contracted sales performance for the period from January to September 2015 was in line with the expectation of the management.

## 2015 Interim Report of Yuexiu Property published on the website of HKEX









#### II. Other News

# Yuexiu Property's 2014 Annual Report Wins ARC Annual Report Awards, "The Oscars for Annual Reports"

Yuexiu Property's 2014 Annual Report has recently won the 29th ARC Annual Report Awards – Bronze Award in Interior Design in the Category of Real Estate Development from the well-known annual report awards organization MerComm Inc. in recognition of the Company's work on its annual report.

The International ARC Annual Report, the world's largest international annual report competition with a history of 29 years and dubbed "The Oscars for annual reports" by the financial media and the industries, was hosted by MerComm Inc., an American independent awards organization. The International ARC Awards has gained a high reputation for its impartiality, independence, transparency and authority. The judges included professionals of investor relations and finance from various global organizations and enterprises, as well as writers, designers and photographers. They decided on the best annual reports by such criteria as creativity, clarity, effectiveness of communication and aesthetic. The competition also commended enterprises on their outstanding performance in investor relations and communication with the markets.

Annual reports of Yuexiu Property have been improving in recent years. The 2014 Annual Report of Yuexiu Property has already won three design awards so far, including LACP's "Vision Annual Report Design Awards - Gold Award in the Category of Real Estate Sector" and LACP's "Vision Annual Report Design Awards - Bronze Award in the Category of Business Services".

# **III. Project Introduction**

#### **Foshan Lingnan Junting**

Foshan Lingnan Junting is located at the junction of Tongji Road and Lingnan Road in Chancheng District of Foshan City, Guangdong Province. Situated at the city center of Foshan, the project also lies on the axis of the city and is close to the Tongji Road and Pujun North Road stations of the Guangzhou-Foshan Metro Line. This project will be developed into a large-scale Lingnan style complex, comprising a stand-alone commercial complex, a grade-A office building, Lingnan style residential properties, boutique serviced apartments and a commercial district, etc. In 2014, the Company exercised the call option to acquire an 80% equity interest in Foshan Lingnan Junting from an investment fund, fully demonstrating the unique advantage provided by the Group's cooperation with an investment fund.

## ARC Annual Report Awards (Real Estate Development) – Bronze Award in Interior Design



#### Foshan Lingnan Junting









# IV. Recent Research Report

Date of Report	Broker
2015-09-29	Mizuho
2015-09-14	BOCOM
2015-09-09	UOB Kay Hian
2015-09-07	Macquarie
2015-08-21	Deutsche Bank
2015-08-21	DBS Vickers

#### V. Recent Investor and Media Events

Event	Date	Location
Yuexiu Property 2015 Interim Results Roadshow	2015-09-09~10	Singapore
Yuexiu Property 2015 Interim Results Roadshow	2015-08-21	Hong Kong
Yuexiu Property 2015 Interim Results Announcement	2015-08-20	Hong Kong

# VI. Upcoming Investor and Media Events

Event	Date	Location
BAML 2015 China Conference	2015-11-3	Beijing
Citi's 10th China Investor Conference	2015-11-5	Macau
Morgan Stanley Fourteenth Annual Asia Pacific Summit	2015-11-17	Singapore

#### **About Yuexiu Property**

Yuexiu Property Company Limited (HKEx Stock Code: 00123) was listed in Hong Kong in December 1992. The Company's main business is property development and investment with its operations mainly concentrated in the Guangzhou area. It is gradually expanding its business to Pearl River Delta, and branching out to select locations in the Yangtze River Delta, Bohai Rim Economic Zone and Central Region. As of 20 August 2015, the Company's combined GFA of properties under development and undeveloped properties was approximately 14.77 million sq.m..

#### **Disclaimer**

The Company wishes to remind investors that the above operational statistics are based on the Group's internal records which are unaudited. Differences may arise between such statistics and the data disclosed in subsequent audited financial statements. Such statistics are provisional and for reference purposes only. Investors are cautioned not to rely unduly on such statistics.

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